

1 D'ANGELO LEE: Yes sir.
2 RON SLOVACEK: Hey, what's up, man?
3 LEE: Nada mas, my phone is going down...UI
4 SLOVACEK: Oh, UI, must of got out of here pretty
5 quick.
6 LEE: No, I didn't. I waited.
7 SLOVACEK: UI
8 LEE: UI about 6:00.
9 SLOVACEK: Well, I got here probably about 6:15, 6:20.
10 LEE: UI yeah, I waited 'cause JEHRIME and them came
11 up. I said he wasn't gonna wait for mine, he said he
12 was coming through.
13 SLOVACEK: I was, I got stuck there in that job for a
14 bit longer. Hey, was it, was, what, it wasn't your
15 birthday yesterday, was it your anniversary?
16 LEE: No.
17 SLOVACEK: I've got, why in the hell do I have April
18 11th on my calendar.
19 LEE: Not my birthday, my anniversary is in August.
20 SLOVACEK: Huh.
21 LEE: August 14th.
22 SLOVACEK: I just for some reason it's on my calendar.
23 LEE: No, not mine.
24 SLOVACEK: That's weird. Okay. I'll...
25 LEE: Did, ahh, did, did, ahh, did, ahh, did, ahh,

1 What happened with KYLE and SPEIGEL?

2 SLOVACEK: I called him, he said, RON, I called 'em at
3 5:00 and their phones were already off. So I couldn't
4 get a hold of anybody there. He said he's gonna call
5 'em first thing in the morning. What SPEIGEL told him
6 was, I'll get the letter, I'll try to get it out
7 tonight, if not, it'll be in the morning so he's
8 supposed to have the letter to us. But I told him, I
9 said KYLE the letter should just say, re... reiterate
10 the terms we've got, he can put a contingency in there
11 that says that, ahh, that the, if the whatchacalit, if
12 the, if the, ahh, ahh, the rental, ahh, the lease
13 space comes through that we can renegotiate the price.

14 LEE: Okay, did, ahh, do, do you know if, ahh, if,
15 ahh, what's his face called, ahh, BRIAN or, or what's
16 his name, MATT?

17 SLOVACEK: CHRIS called MATT?

18 LEE: Did you mention it to him?

19 SLOVACEK: I told CHRIS, ahh, I said CHRIS I said,
20 ahh, I've got to, I've got to re, I went over the
21 details with him. I've gotta re-send him the
22 proposals to go to thicker concrete 'cause they
23 didn't, he said, yeah, RON, I told you to do what the
24 plan says but we're gonna go to, ahh, thicker concrete
25 so I'm gonna re e-mail him, ahh, UI quantities I'll e-

1 mail ANDREA she'll get 'em to him, but I said, MATT'S
2 expecting the numbers on this thing. I'll have
3 another conversation with him tomorrow about it. UI
4 okay.
5 LEE: Yeah, but we're already for UI.
6 SLOVACEK: We need to bring old RIB SHACK over here.
7 LEE: Yeah, bring some RIB SHACK.
8 SLOVACEK: Alright, man.
9 LEE: Alright.
10 SLOVACEK: Hey, I'm gonna head outta here. I'm gonna
11 shut the office down and get outta here.
12 LEE: Yeah, get on, get on KYLE please, man, 'cause...
13 SLOVACEK: Get on KYLE?
14 LEE: Yeah.
15 SLOVACEK: Yeah, I know.
16 LEE: The only reason being is that, is that I told,
17 I, I when I talked to DON, I told him that we needed
18 to get some money over into the deal.
19 SLOVACEK: Mm-hmmm.
20 LEE: And he asked me did I have the letter. I said,
21 no, he said get the letter...
22 SLOVACEK: Mm-hmmm.
23 LEE: And I can get CDK to advance the money.
24 SLOVACEK: Oh, well shit, that's a different, I mean,
25 I'm, what I told KYLE was this. Said KYLE, first of

1 all, we're trying to get this on the damn City agenda
2 for the 26th which is two weeks away. I said, you
3 know, he wants us to jump like hell to get this thing
4 closed, but when we need him to do something, he don't
5 want to do nothing. I said, well, he said well why
6 won't you do it? I said, shit, KYLE, you know how
7 long it takes to get stuff on a City agenda. I said
8 we're already, you know, we're probably past the time,
9 but we're trying to get it in there. I said, here's
10 the, I said, KYLE, here's the deal. If, if...

11 LEE: RON just tell 'em, just tell the man, that
12 we've got a lot riding on this deal right now.

13 SLOVACEK: Okay.

14 LEE: And I went and I, and I bitched and I cried
15 downtown.

16 SLOVACEK: LAUGHING

17 LEE: You know just tell 'em say that, you know, I
18 just, we can't keep going like this. I said, you
19 know. I need to get some significant dollars in
20 there, and he said, well, do you have the letter? I
21 said, no. He said, well, you can't talk to 'em about
22 it until you get a letter.

23 SLOVACEK: LAUGHING..No, man.

24 LEE: He said, I'm, I'm gonna get them to cover a lot
25 of the expenses, but hell y'all need to do your jobs.

1 You gotta get on the road...

2 SLOVACEK: Yeah.

3 LEE: And go down there and get it.

4 SLOVACEK: Hey, man, we might just have to go down

5 there with some, with some, ahh...

6 LEE: Well, whatever we gotta do, man, I just, I

7 don't wanta keep...

8 SLOVACEK: Yeah.

9 LEE: I mean I can't, he's not gonna do it until I

10 get that letter.

11 SLOVACEK: Yeah.

12 LEE: And I told him I said, you know...

13 I need to bet about \$150,000.

14 SLOVACEK: Tomorrow...and tomorrow if we don't have it,

15 we're just gonna have to go down there and here's what I

16 told KYLE. I said, KYLE, I said, here's what SPEIGEL

17 don't understand. I said, he's seeing these dollar

18 signs from this big lease coming up and he's thinking,

19 you know, oh man, I've got my, I got a bigger payday

20 coming up. But, but what he don't see and what

21 we're gonna have to convey indirectly is that shit

22 ain't gonna happen. There is a lot of stuff, I mean

23 there's 400,000 feet he had off the tax rolls and

24 these code violations he's got going on. He's gonna

25 hit a helluva lot more costs than he thinks. And...

1 LEE: And I don't wanta, and, and I think he's the
2 type guy you're just gonna have to tell him what,
3 what, you know, what's coming down the pipe line.
4 SLOVACEK: Yeah.
5 LEE: You can't sugar coat it with him.
6 SLOVACEK: Yeah.
7 LEE: You know, say listen, say I mean, you know we
8 already know that there is, you know, I mean just
9 kinda let him know.
10 SLOVACEK: Yeah.
11 Lee: And he'll work with us. As long as we keep
12 sugar coating this, and he...
13 SLOVACEK: He ain't gonna do it.
14 LEE: I don't think that he should be adding another
15 \$300,000 to the sales price.
16 SLOVACEK: Yeah.
17 LEE: So, you know, 'cause I mean he's got, you know,
18 a million dollars worth of code and... and violations.
19 SLOVACEK: Yeah, yeah, yeah.
20 LEE: Well, my phone is gonna die out...
21 SLOVACEK: Alright, man, UI, y'all enjoy, have
22 a good time.
23 LEE: Okay.
24 SLOVACEK: Tell JEHRIME hello.
25 LEE: Bye'.

1 SLOVACEK: See ya.

2 END OF CALL

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Target:	DAngelo Lee
Line:	214-729-3484
Session:	5809
Date:	04/12/2005
Start Time:	20:04:55 CDT
Duration:	00:06:42
Direction:	Incoming

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